



HLM VENTURE PARTNERS

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HLM Venture Partners Leads \$12.0 Million Investment in GTESS Corporation

Boston, May 2, 2005 – HLM Venture Partners, a Boston-based venture capital firm, today announced that it has led a \$12.0 million Series B round for GTESS Corporation, a leading provider of business outsourcing services for the health care industry. HLM, a new investor in the company, joined existing investors General Catalyst Partners and Kodiak Venture Partners; Adams Harkness Hill Tech Ventures also participated in the round. Peter J. Grua, managing partner of HLM Venture Partners, has joined the company's board of directors.

Based in Richardson, Texas, GTESS provides solutions to enhance the quality and reduce the costs of health care administration. The Company develops and delivers a full suite of technology-based, pre-adjudication applications. GTESS customers include health plans, benefit administrators and network providers. The company's customers benefit from GTESS' services which increase automation in claims processing at significantly lower costs.

"GTESS has created versatile and intelligent solutions that have enormous potential for cost savings across constituents in the health care industry," said HLM Venture Partners' Peter Grua. "In recent years, the Company has consistently experienced significant growth as its customer base has expanded.

At HLM Venture Partners, we are pleased to partner with the management team of a market leader and innovator such as GTESS.”

“GTESS continues its measured growth and expansion and we are committed to maintaining our leadership position through continuous innovation and service excellence,” said Deborah M. Gage, CEO and president of GTESS. “Our products and services improve productivity and service levels of our health care clients. I’m pleased that our investors concur with our vision that the health care industry is fertile ground for GTESS and our specialized suite of technology applications that we deliver through outsourcing, insourcing and on an ASP basis.”

In March, GTESS introduced The Claims Gateway Solution, the first hybrid Business Process Outsourcing (BPO)/ASP model offering a complete suite of medical claims processing applications based upon integrated, client-customized technologies. The Claims Gateway Solution provides increased visibility and control throughout the claims process. Among its key benefits; a 95 percent adjudication rate, 99 percent guaranteed accuracy rate and average cost savings per claim of \$2.55.

About GTESS Corporation

GTESS Corporation provides business process outsourcing (BPO) solutions that help health plans and benefit administrators automate the management and administration of health care payment systems, greatly improving process efficiencies and productivity, while reducing errors, overpayments and costs. GTESS provides customers with a total pre-adjudication medical claims process system called The Claims Gateway Solution – a suite of integrated, client-customized software modules for claims receipt, verification, data quality improvement, duplicate claim detection, member and provider verification, PPO-Connect™ network management and repricing services, claim routing and tracking, and document management. The Claims Gateway Solution uses

business process management technologies to create new efficiencies and offer process transparency throughout the claim process. GTESS' 'clean-claim,' HIPAA-compliant electronic data interchange delivery systems go beyond what can be achieved by automating parts of the process, or outsourcing operations off-shore. GTESS delivers higher-quality data and cleaner claims which result in dramatic improvements in turnaround times and processing costs.

About HLM Venture Partners

HLM Venture Partners provides venture capital to emerging companies focused on life sciences and medical devices, health care information technology and health care services. We support entrepreneurs as they turn innovative ideas into market-leading businesses, offering guidance on financial structuring, resource allocation and deployment, strategic planning, strategic introductions, and recruitment. For more information, please visit www.hlmventurepartners.com.

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